Money on the Silk Road: Debt, Gifts and Bribes

Rune Steenberg Reyhé

Motivation

Dealing with money matters takes up a large part of our lives and money enters into our conversations and thoughts on a daily basis. Yet, unlike another similarly big driver of our society's imagination, love, we rarely take time to think about what money actually is, means and what function it fulfills in our lives. Is money a thing? Is it material? Is it virtual? Is it a measure of worth? Of objects? Of people? Is it credit or debt? Is it a unit for accounting? What does it count? How is money created? Does money have a creating force? If so, what does it create? What is its relation to trust, to authority, to violence? What is its relation to work? To happiness? Even more rarely yet do we consider how its meaning and content changes over time and how it varies in a cross-cultural perspective. The cross-cultural aspect of a reflexion on money has become increasingly necessary, as money today, unlike all other things, and especially unlike people, travels the world almost unrestrictedly by space and borders and largely uncontrolled at the speed of light. Niklas Luhmann, like many sociologists after Talcott Parsons, sees money as a medium in the system we call economy. But as Marilyn Strathern, Keith Hart and other anthropologists amply show, the relation of the so called economy to other areas of life like kinship, politics and culture varies widely across social contexts in time and space and hardly anywhere is there any clear and impenetrable division between money, relations, morality and power in practice. In this course we will approach money and monetisation from an anthropological perspective in the geographical and historical frame of social contexts in Central Asia, China and Russia roughly within the last 120 years. This entails at least three large transformations each of which has been instrumental in changing the meaning and use of money. The first was the transformation from colonising empires (Russian Empire and the Qing Dynasty) to modernising republics. The second was the introduction of collectivisation and a command economy under communism. The third was the evolution into capitalist market economies starting in the 1980s and accelerating in the decades that followed. During such transformations, not only the meaning and use of money changes. Money is and has been instrumental in effecting large scale social changes as well. We will look at these changes across and beyond Central Asia.

Bulletin Description

This course explores the varying meanings of money and the social practices related to it as well as the consequences of monetisation and financialisation, primarily in what is today Post-Soviet and Chinese Central Asia, from an anthropological perspective. Starting out from the theoretical fundament of gift exchange theory and economic anthropology we venture into anthropological debates on money, debt, value, finance, and development. Focus will be on contemporary Central Asia, but the historical developments and surrounding societies will also be comparatively dealt with in some detail.

Course Description

Monetisation, the rising importance of money and its penetration into increasing parts of daily life of people all over the world, has been an integrated part of the-proliferation of the nation state and capitalist market economy. These phenomena impact not only macro scale economies, but have the potential of altering the social fabric of a community or a city to a very high degree. This has become particularly visible within the frame of the economic and political changes experienced by the people of Post-Soviet countries and China in the past decades. Starting with modernizing societies without a market economy, in the reform periods of Deng Xiaoping on the Chinese side and Gorbatchev on the Soviet side, changes were gradually introduced, culminating in the breakdown of the Soviet Union in 1991, the implementation of IMF "shock therapy"-measures and the state led transformation of China into a WTO member and an economic super power on the capitalist world market. These events have increased the availability and necessity of money to people living in Central Asia and this has contributed to changing social structures and institutions of both exchange, kinship, politics and the livelihoods of people. Important structures of gift exchange and the social networks they constitute are being altered. How do local social institutions transform in an environment of monetisation? What is deemed corruption, by whom and on which premises? When is a gift a present and when an obligation? Who wins and loses on the new Silk Road across Central Eurasia?

Our ethnographic journey takes us across wide steppes, across the desert from oasis to oasis, down the sparkling asphalt of the New Silk Road and its dusty roadside ditches, to container bazaars for cheap clothes and between urban commercial centres and remote mountain villages, while our theoretical journey stretches from the gift exchange theory of Marcel Mauss, Karl Polanyi's embeddedness, Marshall Sahlin's reciprocity all the way to theories of money, debt, credit and value by Keith Hart, Chris Gregory and David Graeber.

This course places theory at the center of the learning endeavor. A main focus will be on the theoretical concepts of economic anthropology (gift exchange theory, the anthropology of money and the anthropology of value more generally) and how to apply them analytically. The cases and examples from Central Asia, China and Russia in the texts and provided by me, serve as material to test-drive the these concepts and their theoretical frameworks. The course will furthermore provide ample insights into the process of economic and social transformation and the social effects of monetarisation and the rise of capitalism in Central Asia and beyond. Knowledge of the regions is helpful but not necessary.

Requirements

1) Active participation in class discussions and reading of the texts, which are subdivided roughly into theoretical texts and case study or example texts. Each type of text will have to be read differently and it is a methodological aim of the course for the students to experiment with reading techniques and develop their personal reading strategies. Critical reading and source criticism is encouraged and incorporated into the analysis of the texts read. This prominently includes making explicit the implicit models and presuppositions of the texts. Regarding content, the texts cover three categories: General texts on

Central Asia which provide the context, theoretical texts which provide the analytical tools needed, and texts presenting case studies or a regionally focussed specific topic. The latter texts will be our main material for analysis and discussion while the second category provides us with analytical tools.

2) Weekly, three questions and comments on the readings and one thought on the connection of the topic to your own life are to be sent to me one day in advance of the session. When reading the theoretical texts, I want you to write out the key concepts developed, used, presented or criticised in the text, define them and relate them to each other. We will collect and edit them on Courseworks as an experimental form of own theory generation.

3) Each student is required to choose one country or region which s/he will research and present on in class. The student will maintain a focus on that region for the rest of the course including staying up-to-date on recent political events and social developments, especially via online media, blogs and fora. As the students venture to choose an area or region in Central Asia, they will soon discover, that the way our media and academic categories work and the way available information is ordered and scaled online and elsewhere, makes it almost impossible not to choose states, large state administrative units (such as autonomous regions) or state-designated ethnic categories as our point of departure. This insight is a part of the learning.

4) Towards the end of the semester, one short essay on a topic connected to the seminar is to be handed in. The topic must be checked with me in a personal conversation in advance.

Grading

10% attendance40% reading, notes and active participation15% country profile35% essay

Syllabus

1 Course Introduction

After a round of introduction follows a presentation of the content of the course, the key analytical concepts and theoretical debates we will cover and the area of Central Eurasia plus Russia and China. I will give a short talk on Economic Anthropology, the Anthropology of Money and the Bourdieuan forms of capital as a starting point for discussion after which we will go through the reading list.

Course readings

- Hann, Chris and Keith Hart (2011): *Economic Anthropology. History, Ethnography, Critique*. Polity Press, Cambridge. (Chapters 1 and 2, pp. 1-34)

- Carrier, James (2005): *A Handbook of Economic Anthropology*. Edward Elgar Publishing, Cheltenham and Northampton. (Introduction, pp. 1-12)

- Bourdieu, Pierre (1986): "The Forms of Capital", in JG Richardson (ed), *Handbook of Theory and Research for the Sociology of Education*. Greenwood Press, New York, pp. 241-258.

2 Money

As something we use every day and a concept that increasingly catches the attention of public discourse, money and its use shall be reflected upon from an anthropological perspective. Some of money's special characteristics, such as its fungability and its close ties to trust, authority and power shall be discussed and our own conceptualisations of money and its meaning critically assessed. We will here start to develop some of the analytical tools and lenses we will use to approach the case studies and texts to follow. Our first ethnographic case is from South Kyrgyzstan.

Course readings

- Hart, Keith (2005): "Money, One Anthropologist's View." In Carrier, James (ed): A Handbook of Economic Anthropology. Edward Elgar Publishing, Cheltenham, pp. 160-175.

- Maurer, Bill (2006): "The Anthropology of Money." *Annual Review of Anthropology 35*, pp. 15-36.

- Dodd, Nigel (2014): *The social life of money*. Princeton University Press, Princeton. (Introduction, pp. 12-35)

Hart, Keith (2007): "Money is always personal and impersonal." *Anthropology Today* 23/5, 12-16.
Reeves, Madeleine (2012): "Black Work, Green Money: Remittances, Ritual, and Domestic Economies in Southern Kyrgyzstan", *Slavic Review* 71/1, pp. 108-134.

Further suggested readings

- Parmentier, Richard (2002): "Money Walks, People Talk: Systemic and Transactional Dimensions of Palauan Exchange." *L'Homme 162, Questions de Monnaie*, pp. 49-79.

- Peebles, Gustav (2010): "The Anthropology of Credit and Debt." *Annual Review of Anthropology* 39.1 (2010): 225.

- Truitt, Allison J. (2013): *Dreaming of Money in Ho Chi Minh City*. University of Washington Press, Seattle.

- Cohen, Myron L. (2005): Kinship, Contract, Community, and State: Anthropological Perspectives

3 Gift Giving

In Central Asia, money is not merely a vehicle for commodity acquisition. It is also one of the most important objects of gift exchange, the central means for establishing social networks and for constituting kinship and community. The obligation to give, receive and reciprocate has been a central pillar of social order and structure in many non-state, non-market societies around the world throughout history. Such structures are still very much of relevance in Central Asia, despite them being interrelated with stronger or weaker state institutions and market economics.

Course readings

- Mauss, Marcel (1954): *The gift. Forms and functions of exchange in archaic societies*. Edited by Wilfred Douglas Halls. WW Norton & Company, New York.

- Sahlins, Marshall, 1972, Stone Age Economics, Aldine Publishing, Chicago. (Chapter 5 On the Sociology of Primitive Exchange, pp. 185-276)

- Bellér-Hann, I., 2008b, Strangers Guests and Beggars in Xinjiang. The Ambiguities of Hospitality Among the Uyghurs,

Etudes Orientales, 25(1), pp. 145-164.

Further suggested readings

- Bohannan, Paul and Bohannan, Laura (1968): *Tiv Economy*. Northwestern University Press, Evanston.

- Gregory, Christopher A. 1994, "Exchange and Reciprocity," in Tim Ingold (ed): *Companion Encyclopedia of Anthropology. Humanity, Culture and Social Life*, Routledge, New York, pp. 911-39.

- Sykes, Karen (2004): Arguing with Anthropology: An Introduction to Critical Theories of the Gift. Routledge, New York.

- Humphrey, Caroline, and Stephen Hugh-Jones (1992): *Barter, Exchange and Value: An Anthropological Approach*. Cambridge University Press, Cambridge.

- Strathern, Marilyn (1988): *The Gender of the Gift: Problems with Women and Problems with Society in Melanesia*. University of California Press, Berkeley.

- Osteen, Mark (ed) (2013): *The Question of the Gift: Essays Across Disciplines*. Routledge, New York.

4 Kinship and Economy. Networks and Communities.

Thomas Piketty has recently once more demonstrated patterns of inheritance and thus kinship to be of central significance to the world economy and to the inequality within it. Similar economic significance must be attributed marriage and the transfers of wealth it includes in Central Asia, entailing dowry, bride wealth, bride price, *mehr* (the Morning Gift, given to the bride as security in case of a future divorce) and the conspicuous consumption of life cycle celebrations including increasingly exorbitant wedding. Gift giving, generosity and hospitality transforms into precious social capital at these events and must kept in balance in relation to the ever more important economic capital within the couple, household and family. As the economic units shift, so does the conceptualisation of relatedness.

Course readings

- Barnard, Alan and Good, Anthony (1984): *Research Practices in the Study of Kinship*. Academic Press, London. (Chapter 7 Kinship in Economics, Politics and Religion, pp. 125-160)

- Pfeffer, Georg (2003): *Hunters, Tribes, Peasants: Cultural Crisis and Comparison.* National Institute of Social Work and Social Sciences, Orissa. (Chapter 1 The European Bias, pp. 1-4 and Chapter 3 Nepotism and Socio-Cultural Evolution 21-41)

- Strathern, Marilyn (1985): "Kinship and Economy: Constitutive Orders of a Provisional Kind", *American Ethnologist* 12 (2), pp. 191-209.

- Kuper, Alan (2008): "Changing the subject - about cousin marriage, among other things, Journal of the Royal

Anthropological Institute, 14(4), pp. 717-35.

- Bellér-Hann, Ildiko (1997): "The Peasant Condition." *Journal of Peasant Studies* 25 (1), pp. 87-112.

- Poliakov, Sergei P (1992): *Everyday Islam. Religion and Tradition in Rural Central Asia*. Edited by Martha B. Olcott. M. E. Sharpe, Armonk. (Selection)

Further suggested readings

- de Coppet, Daniel (1992): "Comparison, a Universal for Anthropology. From 'Re-Presentations' to the Comparison of Hierarchies of Values." In *Conceptualizing Society* edited by Alan Kuper, pp. 59-75. London: Routledge.

- Bellér-Hann, Ildiko (2008): Community Matters in Xinjiang, 1880-1949: Towards a Historical Anthropology of the Uyghurs. Brill, Leiden, Boston.

- Steenberg, Rune (2014): "'Keep the Wealth within the Family': Cousin Marriage and Swedish Uncles in Kashgar." In Ildikó Bellér-Hann, Jun Sugawara and Birgit Schlüter (eds): Kashgar Revisited. Uyghur Studies in Memory of Ambassador Gunnar Jarring, Istanbul: Swedish Research Institute, 255-276.

- Tapper, Nancy (1991): Bartered Brides : Politics, Gender, and Aarriage in an Afghan Tribal Society, Cambridge

University Press, Cambridge, New York.

- Goody, Jack & Tambiah, Stanley J. (1973): *Dowry and Bridewealth and Dowry in Africa and Eurasia*, Cambridge

University Press, Cambridge.

- Piketty, Thomas (2015): *Capital, Inequality, and Power*. Hau: Journal of Ethnographic Theory 5 (1), pp. 517–527.

- Yanagisako, Sylvia (2015): Kinship. Still at the core. Journal of Ethnographic Theory 5 (1), pp. 489–494.

- Firth, Raymond, and Basil S. Yamey (eds) (2004/1964): *Capital, saving and credit in peasant societies: Studies from Asia, Oceania, the Caribbean and Middle America.* Routledge, London.

5 Altruism and the Interested Gift

Gifts are not presents. "As friends make gifts, so gifts make friends", but depending on the sociocultural context, the relation between giver and receiver and the type of gift they may also create dependencies, debts and clients: "As sticks make dogs, so gifts make slaves". On the morning of his daughter's wedding, as Sicilian tradition has it, Vito Corleone cannot decline any request. He indeed does not. But, "one day I might ask a little favor of you in return". The debate on whether gifts are instrumental or altruistic and under which circumstances gains in complexity and interest when we add the question of what the goal is, i.e. the question of the hierarchy of values, of what is means and what is ends.

Course readings

Bourdieu, Pierre (2005): *The social structures of the economy*. Polity Press, Cambridge.
Strathern, Marilyn (1992): "Qualified Value: The Perspective of Gift Exchange", in Steven Hugh-Jones and Caroline Humphrey (eds), *Barter, Exchange and Value: An Anthropological Approach*,

Cambridge University Press, Cambridge, pp. 169-191.

- Sahlins, Marshall (1972): *Stone Age Economics*, Aldine Publishing, Chicago. (Chapter 4 The Spirit of the Gift, pp. 149-184)

- Parry, Jonathan (1986): "The Gift, the Indian Gift and the 'Indian Gift", Man, 21(3), pp. 453-473.

Further suggested readings

- MacCormack, Geoffrey (1976): "Reciprocity", *Man*, New Series, Vol. 11, No. 1 (Mar., 1976), pp. 89-103

- Maurice Godelier (1999): The Enigma of the Gift. University of Chicago Press, 1999.

- Cohen, Myron L. (1976): *House United House Divided*. Columbia University Press, New York. (Chapter 7 A House Divided)

- Parry, Jonathan, 1979, *Caste and Kinship in Kangra*, Routledge & Paul, London. (Chapter 6 On the division of the family)

- Strathern, Marilyn (1984): "Subject or Object? Women and the Circulation of Valuables in

Highlands New Guinea." Women and Property, Women as Property, 158-75.

- Bourdieu, Pierre (1998): Practical Reason: On the Theory of Action, Polity Press, Cambridge.

6 The Origins of Money

Are "primitive money" the origin of modern money? Or is the practice of barter? Or maybe credit? Or debt? We will look at and compare several theories about the origin of money and discuss what each implies and shows about the use of money today, both in our own daily lives and in the social contexts of Central Asia. We will also venture further into the connections between money, the state, the military, debt, banks and power.

Course readings

- Stiglitz, Joseph and Carl Walsh (2006): *Economics*. Norton, New York. (Chapter 28, Money, the Price Level and the Federal Reserve, pp. 605-634)

- Graeber, David (2011): *Debt. The First 5000 Years*. Melville House, New York. (Chapter 2, The Myth of Barter, pp. 21-42)

- Hart, Keith (2000): *The Memory Bank. Money in an Unequal World.* Profile Books, London. (Chapter 6, The Changing Meaning of Money, pp. 224-272)

- Dodd, Nigel (2014): *The Social Life of Money*. Princeton University Press, 2014. (Chapter 1 Origins, pp. 36-94)

Further suggested readings

- Sahlins, Marshall (1972): *Stone Age Economics*. Aldine Publishing, Chicago. (Chapter 6 Exchange Value and the Diplomacy of Primitive Change, pp. 276-314)

- Stiglitz, Joseph, and John Driffill (2000): Economics. W. W. Norton, New York.

- Malinowski, Bronislaw (2002/1922): Argonauts of the Western Pacific: An account of native

enterprise and adventure in the archipelagoes of Melanesian New Guinea. Routledge, London.

- Einzig, Paul (2014/1949): *Primitive Money: In its ethnological, historical and economic aspects.* Elsevier, Amsterdam.

<u>7 Gifts or Commodities and social Embeddedness — Guest Steffen Riemer (INTERACT, Weatherhead Institute)</u>

What distinguishes a gift from a commodity and can one change into the other? In the classical commodity economy, according to Polanyi, the economy is disembedded from society and morality, while a gift economy is completely embedded and the objects transferred carry an inalienable part

of the giver. The familiarity of gift giving and the anonymity of commodity exchange do not always fit the more complex realities of economic life. Yet, as models they are convenient tools to think with and beyond, which we will do in this session at the example of the Opium War and the role of Indian capital in it, which INTERACT post-doc at the Weatherhead Institute, Steffen Riemer, will give a presentation on in class. In the following discussion we will use the concepts of "gift", "commodity" and "embeddedness" to analyse the historical setting presented by Steffen Riemer.

Course readings

- Gregory, Christopher A. (1982): Gifts and Commodities, Academic Press, London.

- Hart, Keith and Hann, Chris (2009): Market and Society. The Great Transformation Today.

Cambridge University Press, Cambridge. (Introduction. Learning from Polanyi 1, pp. 1-16) - Graeber, David (2009): "Debt, Violence and Impersonal Markets. Polanyian Meditations." In Hart, Keith and Hann, Chris: *Market and Society. The Great Transformation Today*. Cambridge University Press, Cambridge, pp. 106-132.

Further suggested readings

Bourdieu, Pierre (1986): "The Forms of Capital", in JG Richardson (ed), *Handbook of Theory and Research for the Sociology of Education*, Greenwood Press, New York, pp. 241-58.
Alvi, Anjum (1999): *Bearers of grief: death, women, gifts, and kinship in Muslim Punjab* (unpublished PhD thesis), Freie Universität, Berlin.

- Appadurai, Arjun (ed) (1988): The social life of things: commodities in cultural perspective. Cambridge University Press, Cambridge. (Introduction)

- Melitz, Jacques (1970): "The Polanyi School of Anthropology on Money: An Economist's View." *American Anthropologist*, New Series 72/5, pp. 1020-1040

- Graeber, David (2012): "On Social Currencies and Human Economies: Some Notes on the Violence of Equivalence." *Social Anthropology* 20 (4), pp. 411–428.

- Bird-David, Nurit and Asaf Darr (2009) "Commodity, Gift and Mass-Gift: on Gift–Commodity Hybrids in Advanced Mass Consumption Cultures", *Economy and Society* 38 (2), pp. 304-325

8 Economies of Favors in Socialist Societies:

Any formal or official economy will create a space for a certain degree of informality: a second economy, a shadow economy, a black market. This is no inherent quality of the so defined exchanges but rather an effect of a system of rules and often state laws drawing up a border that creates such two categories. Thus the kind of second economy developing to a high degree depends on the kind of legal system defining the space for it. The socialist countries featuring a longstanding command economy, developed a certain kind of "shadow economy" including what has been called an "economy of favors". This "economy", based on personalistic ties, connections and social relations (*blat*), has much in common with the Chinese art of relationships (*guanxixue*) which likewise developed or transformed during the communist time. Both of these systems have historical, cultural and logical-systemic connections to the kinds of gift giving networks we have discussed earlier. We will explore both the similarities and differences.

Course readings

- Yan, Yunxiang (2003): *Private life under socialism: Love, intimacy, and family change in a Chinese village, 1949-1999.* Stanford University Press. (Chapter 1. The Changing Local World: Political Economy, Public Life, and Social Networks, pp. 17-41)

- Ledeneva, Alena V. (1998) *Russia's Economy of Favors*. Blat, *Networking and Informal Exchange*. Cambridge University Press. (Introduction, Chapter 1, Chapter 3, Chapter 5, pp. 1-38, 73-103, 139-174)

- Mai-fair Meihui Yang (1994): *Gifts Favors and Banquets. The Art of Social Relationships in China.* Cornell University Press, Ithaca. (Part 1 Introduction, An Ethnography of Micropolitics in a Socialist Setting. Chapter 1, Guanxi Dialects and Vocabulary, pp. 47-74; Chapter 4, On the Recent Past of Guanxixue, pp. 143-172)

- Kipnis, Andrew B. (1997): *Producing Guanxi. Sentiment, Self, and Subculture in a North China Village*. Duke University Press, Durham. (Part II, Guanxi Versions. Chapter 7, Guanxi in Fengjia 1948-1990, pp. 117-146

- Hart, Keith (1985): "The Informal Economy." *The Cambridge Journal of Anthropology* 10 (2), pp. 54-58.

- Hann, Chris and Hart, Keith (2011): *Economic Anthropology. History, Ethnography, Critique*. Polity Press, Cambridge. (Chapter 7 The Socialist Alternative, pp. 121-141)

Further suggested readings

- Feldbrugge, F. J. M. (1984): Government and Shadow Economy in the Soviet Union. *Soviet Studies* 36 (4), pp. 528-543.

- Humphrey, Caroline, 2012, "Favors and "Normal Heroes". The Case of Postsocialist Higher Education", *HAU Journal of Ethnographic Theory* 2 (2), pp. 22–41.

- Gaertner, Wulf and Wenig, Alois (eds) (1985): *The Economics of the Shadow Economy. Proceedings of the International Conference on the Economics of the Shadow Economy Held at the University of Bielefeld, West Germany.* Springer-Verlag, Berlin.

- Lomnitz, Larissa Adler and Diana Sheinbaum (2004): "Trust, Social Networks and the Informal Economy. A Comparative Analysis." *Review of Sociology* 10/1, pp. 5–26.

- Victoria Koroteyeva and Ekaterina Makarova, 1998, "Money and Social Connections in the Soviet and Post- Soviet Uzbek City", *Central Asian Survey* 17 (4), pp. 579-596

9 Money and Networks in Post-Socialist Societies:

As economic reforms were implemented in both the People's Republic of China and the Soviet Union, the second economies and the close connection between social relations and economic undertakings transformed. Money became an increasingly necessary resource and thus closely tied to relations and access to resources. In much of Post-Soviet Central Asia money became a scarce resource during the economic downturn following the collapse of the Soviet Union. This new significance of money and its close ties to social relations contributed to transforming many social institutions.

Course readings

- Kuehnast, Kathleen & Dudwick, Nora (2004): *Better a Hundred Friends than a Hundred Rubels? Social Networks in Transition. The Kyrgyz Republic.* The World Bank, Washington.

Polese, Abel P (2008): "If I receive it, it is a gift; if I demand it, then it is a bribe': On the Local Meaning of Economic Transactions in Post-Soviet Ukraine." *Anthropology in Action* 15 (3): 47–60.
Werner, Cynthia A. (2000): "Gifts, Bribes and Development in Post-Soviet Kazakhstan. Economic Development: An Anthropological Approach", *Human Organization* 59(1), pp.11-22.

- Rasanayagam, Johan (2011): "Informal Economy, Informal State. The Case of Uzbekistan", *International Journal of Sociology and Social Policy* 31 (11/12), pp. 681-696

- Yan, Yunxiang (1996): *The Flow of Gifts: Reciprocity and Social Networks in a Chinese Village*, Stanford University Press, Stanford. (Selections)

- Hart, Keith (2000): "The Political Economy of Development." In: *The Memory Bank. Money in an Unequal World.* Profile Books, , pp. 117-169.

- Ledeneva, Alena (2008): "Blat and Guanxi: Informal Practices in Russia and China", *Comparative Studies in Society and History* 50(1), pp. 118–144

Further suggested readings

- Rasanayagam, Johan (2003), "Market, state and community in Uzbekistan: reworking the concept of the informal economy", *Max Planck Institute for Social Anthropology Working Paper No.59*. Max Plank Institut, Halle.

- Rasanayagam, Johan (2002): "Spheres of Communal Participation: Placing the State Within Local Modes of Interaction in Rural Uzbekistan", *Central Asian Survey*, 21(1), pp. 55-70.

- Seabright, Paul (ed) (2000): *The Vanishing Rouble. Barter Networks and Non-Monetary Transactions in Post-Soviet Societies.* Cambridge University Press, Cambridge. (Chapter 3 by Caroline Humphrey: An anthropological view of barter in Russia, pp. 71- 92; Chapter 7 by Simon Clarke: The household in a non-monetary market economy, pp. 176-206; Chapter 10 by Caroline Humphrey: How is barter done? The social relations of barter in provincial Russia, pp. 259-297; Chapter 11 by Alena Ledeneva: Shadow barter: economic necessity or economic crime? pp. 298-317)

- Veldwisch, Gert Jan A. and Bock, Bettina B. (2011): "Dehkans, Diversification and Dependencies: Rural Transformation in Post-Soviet Uzbekistan", *Journal of Agrarian Change*, 11 (4), pp. 581–597.

- Pétric, Boris M. (2002): *Pouvoir, don et réseaux en Ouzbékistan post-soviétique*, Presses Universitaires de France, Paris.

- Mandel, Ruth, and Caroline Humphrey (2002): *Markets and Moralities: Ethnographies of Post-Socialism*. Berg, Oxford. (Chaprter 3 by Deema Kaneff: The Shame and Pride of Market Activity: Morality, Identity and Trading in Postsocialist Rural Bulgaria, pp. 33-52;

Chapter 5 by Frances Pine: Dealing with Money: Z otys, Dollars and Other Currencies in the Polish Highlands, pp. 75-99; Chapter 11 by Rosamund Shreeves: Broadening the Concept of Privatization: Gender and Development in Rural Kazakhstan 211-236)

- Hsu, Carolyn (2005): "Capitalism Without Contracts Versus Capitalists Without Capitalism: Comparing the Influence of Chinese Guanxi and Russian Blat on Marketization" *Communist and Post-Communist Studies* 38, pp. 309-327.

- Larsson, Thomas (2006): "Reform, Corruption, and Growth: Why Corruption is More Devastating in Russia than in China", *Communist and Post-Communist Studies* 39, pp. 265-281.

- Sanghera, Balihar and Satybaldieva, Elmira (2009): "Moral Sentiments and Economic Practices in Kyrgyzstan: The Internal Embeddedness of a Moral Economy", *Cambridge Journal of Economics* 33, pp. 921–935.

- Sanghera, Balihar, Aibek Ilyasov, and Elmira Satybaldieva (2006): "Understanding the Moral Economy of Post- Soviet Societies: An Investigation into Moral Sentiments and Material Interests in Kyrgyzstan", *International Social Science Journal* 58/190, pp. 715-727.

- Morris, Jeremy, and Abel Polese (2013): *The Informal Post-Socialist Economy: Embedded Practices and Livelihoods*, Routledge, London.

- Werner Cynthia A. (1999): "The Dynamics of Gift Exchange in Rural Kazakstan", in Svanberg, Ingvar: *Contemporary Kazaks. Cultural and Social Perspectives*, Richmond, pp. 47-72.

- Reeves, Madeleine (2012): "Black Work, Green Money: Remittances, Ritual, and Domestic Economies in Southern Kyrgyzstan", *Slavic Review* 71 (1), pp. 108-134.

10 Monetisation and Transforming Social Institutions

We examine further examples of how monetisation can transform or even destroy a society and a closer look at the economic and social transformations and consequences of contemporary monetisation and marketisation in Central Asia.

Course readings

- Wolf, Eric (1982): *Europe and the People Without History*. University of California Press, Berkeley. (Chapter 6 The Fur Trade, pp. 158-194)

- Hann, Chris (2009): "Embedded socialism? Land, Labour, and Money in Eastern Xinjiang," in Chris Hann and Keith Hart (eds.) *Market and Society: The Great Transformation Today*. Cambridge University Press, Cambridge.

- Yang, Mayfair Mei-hui (2002): "The Resilience of Guanxi and Its New Deployments: A Critique of Some New Guanxi Scholarship." *The China Quarterly* 170 (Jun.), pp. 459-476.

- Odgaard, Karen and Simonsen, Jens (1999): "The New Kazak Elite", in Svanberg, Ingvar: Contemporary Kazaks. Cultural and Social Perspectives. Curzon, Richmond, pp. 17-45.

- Dodd, Nigel. *The Social Life of Money*. Princeton University Press, 2014. (Chapter 2 Capital, pp. 96-164, Chapter 6 Culture 473-545)

- Bellér-Hann, Ildiko (1998): "Crafts, Entrepreneurship and Gendered Economic Relations in Southern. Xinjiang in the Era of 'Socialist Commodity Economy'", *Central Asian Survey*, 17(4), pp. 701-718.

Further suggested readings

- Rasanayagam, Johan (2009), "Morality, self and power: the idea of the mahalla in Uzbekistan", in Heintz, M. (Ed.), *The Anthropology of Moralities*, Berghahn Books, Oxford.

- Sievers, Eric W. (2002): "Uzbekistan's Mahalla: From Soviet to Absolutist Residential Community Associations", in *The Journal of International and Comparative Law at Chicago-Kent* (2), pp. 91-158.

- Massicard, Elise and Trevisani, Tommaso (2003): "The Uzbek Mahalla. Between State and Society", in Everett-Heath, Tom: *Central Asia. Aspects of Transition*, pp. 205-218

- Clark, William C. (1999): *Convergence or Divergence: Uighur Family Change in Urumqi* (unpublished PhD thesis), University of Washington, Seattle.

- Henry, Steward (1988): "Can the Hidden Economy Be Revolutionary? Toward a Dialectical Analysis of the Relations Between Formal and Informal Economies" *Social Justice*, Vol. 15, No. 3/4, pp. 29-60.

- Bohannan, Paul. "The impact of money on an African subsistence economy." *The Journal of Economic History* 19.04 (1959): 491-503.

- Hiwarati, Masato (2008): "Traditions and the Informal Economy in Uzbekistan: A Case Study of Gaps in the Andijan Region", *Acta Slavica Iaponica* 25, pp. 43–66.

- Steenberg, Rune (2014): "Transforming Houses – the Changing Concept of the House in Kashgar." *Internationales Asienforum* 45, 171-192.

- Dana, Leo-Paul (1998): "Small Business in Xinjiang", in Asian Journal of Business & Information Systems 3 (1), pp. 123-135.

- Verdery, Katherine, and Caroline Humphrey, (eds) (2004): *Property in Question: Value transformation in the global economy*. Oxford: Berg, 2004. (Chapters 6 The Obligations of Ownership: Restoring Rights to Land in Postsocialist Transylvania by Katherine Verdery 139; 7 Proprietary Regimes and Sociotechnical Systems: Rights over Land in Mongolia's "Age of the Market"; 11 Value, Relations, and Changing Bodies: Privatization and Property Rights in Kazakhstan by Catherine Alexander 251)

- Steenberg, Rune (2014): "Tausch und Kategorien bei der Nussernte in Kyzyl Üngkür" In Matthias Schmidt (ed): *Mensch und Umwelt in Kirgistan*. LIT Verlag, Berlin, 52-61.

- Kaneff, Deema and Yalcin-Heckmann, Lale (2003): "Retreat to the cooperative or to the household? Agricultural Privatisation in Ukraine and Azerbaijan", in C. Hann and the "Property Relations" Group: *The Post-Socialist Agrarian Question. Property Relations and the Rural Condition*, LIT Verlag, Münster, pp. 219-256.

- Boboyorov, Hafiz (2013): Collective Identities and Patronage Networks in Southern Tajikistan. Lit Verlag, Vienna.

- Boboyorov, Hafiz (2013): *The Ontological Sources of Political Stability and Economy: Mahalla Mediation in the Rural Communities of Southern Tajikistan*, in: Crossroads Asia Working Paper Series, No. 13, Bonn.

11 The New Silk Road

As the market economy developed in China and Central Asia, a revival of the centuries old border trade along the ancient Silk Road quickly ensued and became a source of both wealth and prestige among populations close to the borders. Especially the traditional trader populations, Uyghurs, Uzbeks and to some degree Kazakhs, became involved in the early trade across the newly re-opened Sino-Central Asian borders. In Kyrgyzstan and Kazakhstan huge transfer markets consisting of shipping containers in several vertical layers appeared for the cheap Chinese produced commodities transferring to Uzbekistan and Russia. The flows and tides of the border trade have changed according to the political situations and regulations since. New populations have become involved, such as the Kyrgyz and in lately large Chinese enterprises with government support conquer the markets along Chinese built infrastructure, further envigorated by Xi Jinping's newly proclaimed econ-political initiatives of the "New Silk Road" and "One Belt one Road".

Course readings

- Karrar, Hasan H. (2013): "Merchants, Markets, and the State", *Critical Asian Studies* 45 (3), pp. 459-480.

- Alff, Henryk (2014) "Embracing Chinese modernity? Articulation and positioning in China-Kazakhstan trade and exchange processes." *Working Paper Series* 21. Bonn: Crossroads Asia Network.

- Laruelle, Marlène and Sébastien Peyrouse (2009): "Cross-border Minorities as Cultural and Economic Mediators between China and Central Asia." In *China and Eurasia Forum Quarterly* 7 (1): 93-119.

- Swanström, Niklas (2015): The Security Dimension of the China-Central Asia Relationship: China's Military Engagement with Central Asian Countries. *Testimony of Dr. Niklas Swanström* given before the United States Congressional Commission on U.S.-China Economic and Security Review. Institute for Security and Development Policy, Baltimore.

- Kaminski, Bartlomiej, and Saumya Mitra (2010): Skeins of Silk: Borderless Bazaars and Border Trade in Central Asia. Washington DC: World Bank.

- Feminizing the New Silk Road (2004): "Women Traders in Rural Kazakhstan". In Kuehnast, K. and C. Nechemias (eds) *Post-Soviet Women Encountering Transition: Nation Building, Economic Survival, and Civic Activism.* John Hopkins University Press, Baltimore, pp. 105-126.

Further suggested readings

- Hansen, Valerie (2012): *The Silk Road: A New History*. Oxford University Press, Oxford. (Chapters on the Soghdian traders and on the Silk Road routes)

- Karrar, Hasan H. (2010): *The New Silk Road Diplomacy: China's Central Asian Foreign Policy Since the Cold War.* UBC Press, Vancouver.

- Werner, Cynthia (2003): The New Silk Road: Mediators and Tourism Development in Central Asia. *Ethnology* 42/2, pp. 141-159.

- Tilly, Charles (2005): Trust and Rule. Cambridge University Press, New York.

- Clarke, Michael. 2008. "China's Integration of Xinjiang with Central Asia: Securing a 'Silk Road' to Great Power Status?" *China and Eurasia Forum Quarterly* 6 (2): 89-111.

- Steenberg, Rune (2014): "Network or Community? Two Tropes for Analysing Social Relations among Uyghur Traders in Kyrgyzstan." *Crossroads Asia Working Paper Series* 18. Competence Network Crossroads Asia, Berlin / Bonn.

- Steenberg, Rune (2014): "Crossing at Irkeshtam. Kinship and border trade between Kyrgyzstan and China" In: Andreas Benz and Henryk Alff (eds): *Tracing Connections, Explorations of Spaces and Places in Asian Contexts*. Wissenschaftlicher Verlag, Berlin, 51-70.

- Vicziany, Antonia, and Guibin Zhang (2005):. "Labour and capital mobility in China: The Uygur minority." *Globalisation and labour mobility in India and China. Asian Business and Economics*

Research Unit 29.

- Scobell, Andrew, Elly Ratner and Michael Beckerley (2014): *China's Strategy Toward South and Central Asia. An Empty Fortress.* RAND Corporation, Santa Monica.

- National Development and Reform Commission, Ministry of Foreign Affairs, and Ministry of Commerce of the People's Republic of China (2015): *Visions and Actions on Jointly Building Silk Road economic Belt and 21st-Century Maritime Silk Road*.

(www.fmprc.gov.cn/mfa_eng/zxxx_662805/t1249618.shtml)

- Ibraimov, Sadykzhan (2009) "China-Central Asia Trade Relations: Economic and Social Patterns." China and Eurasia Forum Quarterly 7 (1): 47-59.

12 Money and Morality

Money counts value, but it is also itself a value-idea, a concept within society. Socio-cultural ideologies judge money in a certain way, making it the source of bliss and happiness or of all evil. Within ideologies and cosmologies, money acquires a certain, renegotiable relation to other social values and moral rules are drawn up for its acquisition and usage. Christian and Muslim debates on usury give ample insight into such processes. So does the way trade was looked down upon in much of Kyrgyzstan well into the 2000s and the rise of Islamic Finance and Banking in Central Asia. All are questions of the kind and extend of the social and moral embeddedness of money.

Course readings

- Gregory, Christopher A (1997): *Savage Money. The Anthropology of Commodity Exchange.* Amsterdam: Harwood Academic Publishing.

- Strathern, Marilyn (2012): "Gifts Money Cannot Buy", *Social Anthropology* (2012) 20, 4 397–410.

- Gregory, Chris A (2012): "On money debt and morality: some reflections on the contribution of economic anthropology." *Social Anthropology* 20.4, pp. 380-396.

- Hart, Keith (2000): *The Memory Bank. Money in an Unequal World.* Profile Books, London. (Chapter 5 The Money From a Humanist Point of View + Chapter 3 on Capitalism)

- Warde, Ibrahim (2000): *Islamic finance in the Global Economy*. Edinburgh University Press, Edinburgh.

- Belk, Russell W., and Melanie Wallendorf. "The sacred meanings of money." *Journal of Economic Psychology* 11.1 (1990): 35-67.

Further suggested readings

- Hart, Keith, Jean-Louis Laville, and Antonio David Cattani (2010): *The Human Economy*. Polity Press, Cambridge.

- Wang, Jianping (n.d.): Islam in Kashgar in the 1950s (unpublished paper).

- Graeber, David (2011): *Debt: The First 5000 Years*, Melville House, New York. (Chapter 3, Primordial Debts, pp. 43-72)

- Hirschman, Albert O., 1982, "Rival Interpretations of the Market Society: Civilizing, Destructive, or Feeble?", *Journal of Economic Literature*, 20 (4), pp. 1463–1484.

- Ghazanfar, S. M., (2000): "The Economic Thought of Abu Hamid Al-Ghazali and St. Thomas Aquinas: Some Comparative Parallels and Links." In *History of Political Economy*, Volume 32, Number 4, Winter 2000, pp. 857-888

- Aquinas, Thomas (2002): *On Law, Morality, and Politics. Summa Theologica, Selections.* Edited by Richard J. Regan and William P. Baumgarth. Hackett Publishing Company, Indianapolis. (Parts: 4. Property, therein: ST II-II, Q. 78: On the Sin of Interest-Taking, pp.148-158)

- Burhān al-Dīn 'Alī ibn Abī Bakr al-Marghīnānī (1957): *The Hedaya Or Guide: A Commentary on the Mussulman Laws*, Translated by C. Hamilton, Lahore.

13 Finance and Financialisation

Finance is becoming increasingly central in the world economy, taking up an ever larger portion of the GDP and of profits made in many developed countries. According to economists, this switch from the producing sector to the financial sector, called financialisation, is not limited to banks venturing deeper into speculative markets, but penetrates the entire economy and even society of late capitalism. Companies become involved in their own financing schemes and both private investors and lay people engage in stock market and valuta speculation while taking credits and mortgage in banks. In China the stock market is especially saturated with private investors with little technical knowledge of the processes, running high risks. This became clear when the market plummeted in summer 2015. Here another special feature of the Chinese financial market likewise showed: Its close tie to politics and the party's continuing will and capability to control it. In Central Asia especially Xinjiang is subject to this state led financialisation of the heavily subsidised economy, but the effects are felt across the region.

Course readings

- Hart, Keith and Ortiz, Horacio (2008): "Anthropology in the Financial Crisis." *Anthropology Today* 24/6, pp. 1-3.

- Lapavitsas, Costas (2013): "The financialization of capitalism: 'Profiting without producing'", *City*, 17:6, 792-805.

- Epstein, Gerald (ed) (2005): *Financialization and the World Economy*. Edward Elgar, Cheltenham. (Introduction)

- Kalb, Don (2013): "Financialization and the Capitalist Moment: Marx versus Weber in the Anthropology of Global Systems", *American Ethnologist* 40 (2), 258–266.

- Palomera, Jamie (2014): "Reciprocity, Commodification, and Poverty in the Era of Financialization", *Current Anthropology 55/S9 Crisis, Value, and Hope: Rethinking the Economy*, pp. S105-S115.

- Keith, Michael, Scott Lash and Jakob Arnoldi (2014): *China Constructing Capitalism. Economic Life and Urban Change.* Routledge, London. (Chapter 8 Knowing But Not Doing: The Financial Sector in China and Institutional Reform, pp. 205-222)

- Pastor, Mr Gonzalo C., and Ms Tatiana Damjanovic (2001): *The Russian financial crisis and its consequences for Central Asia*. No. 1-169. International Monetary Fund, New York.

Further suggested readings

- Ho, Karen (2009): Liquidated: an ethnography of Wall Street. Duke University Press.

- Lapavitsas, Costas (2011): "Theorizing financialization." *Work, Employment & Society* 25 (4), pp. 611-626.

- El Qorchi, Mohammed (2005): "Islamic finance gears up." *Finance and Development* 42 (4) 46-54.

Christophers, Brett (2015): "The limits to financialization." *Dialogues in Human Geography* 5 (2): 183-200.

- Stockhammer, Engelbert (2010): "Financialization and the global economy." *Political Economy Research Institute Working Paper* 242.

14 Beyond Money. Theories of Value

In this last session we will explore the relation between money and other values more deeply. For this we will reconsider concepts discussed earlier in the semester, such as "social capital", "debt", "gift", "human economies" and "a barter model of value", to define them within a broader theory of value and in relation to socio-cultural value hierarchies. We will further treat some of the economic

metaphors used in daily life and the centrality of money and economy to our thinking.

- Graeber, David (2005): "27 Value: anthropological theories of value." In Carrier, James (ed): *A handbook of economic anthropology*, pp. 439-454.

- Iteanu, André (2013): The two conceptions of value. *HAU: Journal of Ethnographic Theory* 3 (1): 155–171

- Dumont, Louis (2013): On Value. The Radcliffe-Brown Lecture in Social Anthropology 1980. *HAU: Journal of Ethnographic Theory* 3 (1): 287–315

- Graeber, David (2001): *Toward an anthropological theory of value: The false coin of our own dreams*. Palgrave Macmillan, London.

- Hart, Keith, Jean-Louis Laville, and Antonio David Cattani (2010): *The human economy*. Polity Press, Cambridge.

Further suggested readings

Otto, Ton and Willerslev, Rane (2013): "Introduction: "Value as theory" Comparison, cultural critique, and guerilla ethnographic theory", *HAU: Journal of Ethnographic Theory* 3 (1): 1–20.
Robbins, Joel (2013): "Monism, pluralism, and the structure of value relations. A Dumontian contribution to the contemporary study of value." *HAU: Journal of Ethnographic Theory* 3 (1): 99–115.

- Robotam, Don (2005): "3 Political Economy", In Carrier, James: *A Handbook of Economic Anthropology*. Edward Elgar Publishing, Cheltenham and Northampton, pp. 41-58

- Appadurai, Arjun, (ed.) (1988): *The social life of things: commodities in cultural perspective*. Cambridge University Press, 1988.

- Eiss, Paul K. and David Pedersen (2002): Introduction: Values of Value. *Cultural Anthropology*, Vol. 17/3, pp. 283-290.

- Diener, Ed, and Martin EP Seligman (2004):"Beyond money toward an economy of well-being." *Psychological science in the public interest* 5.1, pp. 1-31.

- Bailey, Douglass (ed) (1998): *The Archaeology of value : essays on prestige and the processes of valuation*. Hedges, Oxford. (Selections)